

<u>Digital Marketing:- SEO, SMM, SMO, Content Writing, Email</u> <u>Marketing, Boost</u>

BASICS OF DIGITAL MARKETING	ANALYSIS AND KEYWORD RESEARCH
 Introduction To Online Digital Marketing Importance Of Digital Marketing How did Internet Marketing work? Traditional Vs. Digital Marketing Types of Digital Marketing Increasing Visibility Visitors' Engagement Bringing Targeted Traffic Lead Generation 	 Market Research Keyword Research And Analysis Types Of Keywords Tools Used For Keyword Research Localized Keyword Research Competitor Website Keyword Analysis Choosing Right Keywords To The Project
SEARCH ENGINE OPTIMIZATION (SEO)	ON-PAGE OPTIMIZATION
 Introduction To Search Engine Optimization How Did Search Engine work? SEO Fundamentals & Concepts Understanding the SERP Google Processing Indexing Crawling 	 Domain Selection Hosting Selection Meta Data Optimization URL Optimization Internal Linking 301 Redirection 404 Error Pages Canonical Implementation H1, H2, H3 Tags Optimization Image Optimization Landing Page Optimization No-Follow And Do-Follow Creating XML Sitemap Robot.txt
OFF-PAGE OPTIMIZATION	SEO UPDATES AND ANALYSIS
 Link Building Tips & Techniques Difference Between White Hat And Black Hat SEO 	 File handling Modes Reading Files Google Panda, Penguin,

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- Alexa Rank, Domain
- Link Acquisition Techniques
- Directory Submission
- Social Bookmarking

Submission

- Search Engine Submission
- Web 2.0 Submission
- Article Submission
- Image Submission
- Forum Submission
- PPT Submission
- PDF Submission
- Blog Commenting

- Humming Bird Algorithm
- Google Penalties
- SEO Tools For Website Analysis And Optimization
- Competitor Website Analysis And Backlinks Building
- Backlinks Tracking, Monitoring, And Reporting

LOCAL BUSINESS & GOOGLE MAPPING

Creating Local Listing In Search Engine

- Google Places Setup (Including Images, Videos, Map Etc)
- Search Engine Visibility Reports
- Verification Of Listing
- Google Reviews

Email Marketing

- Email Create
- Email Campain
- Email Report
- Lead Generation Through Email
- Search New Email
- Email Shorting & Verification
- Email Tools and extension

SOCIAL MEDIA OPTIMIZATION (SMO)

- Social Media Optimization
- Introduction To Social Media

 Notworks
- Networks
- Types Of Social Media

Websites

- Social Media Optimization Concepts
- Facebook, Google+, LinkedIn,
- YouTube, Pinterest,
- Hashtags
- Image Optimization

SOCIAL MEDIA MARKETING (SMM)

- Facebook Optimization
- Fan Page Vs Profile Vs Group
- Creating Facebook Page For Business
- Increasing Fans And Doing Marketing
- Facebook Analytics
- Facebook Advertising And Its Types In

Detail

- Creating Advertising Campaigns,
- Payment Modes
- Introduction To Twitter
- Creating Strong Profiles On Twitter
- Followers, ReTweets, Clicks,
- Conversions, HashTags
- LinkedIn Optimization

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	 What Is LinkedIn? Individual Profile Vs. Company Profile Branding On LinkedIn Marketing On LinkedIn Groups Google Plus Tools & Techniques Google + Groups Google Plus For Businesses Social Media Brand Account Creation(Google Facebook Twitter Linkedin Instagram Pinterest) Structure of Post Post Template Creation Content Creation On Social Media Post Right Hashtag for your Post Analysis of Likes, Share, Comment, Followers, and Retweet Increase Brand Awareness Identify Target Audience and Convert Goal Report Generation on Post Reach Facebook Ads
 GOOGLE WEB ANALYTICS Getting Started With Google Analytics Navigating Google Analytics Real-Time Monitoring Audience Acquisition Traffic Sources Behavior Content Visitors Live Data Demographics 	 Adding site and verification Setting Geo-target location Search queries analysis Filtering search queries External Links report Crawls stats and Errors Sitemaps Robots.txt and Links Removal HTML Suggestion
 INTERVIEW PREPARATION Resume Preparation 	

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